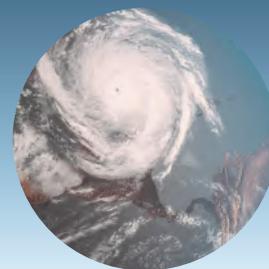


ILAND SECURE DRAAS

- With **veeam**

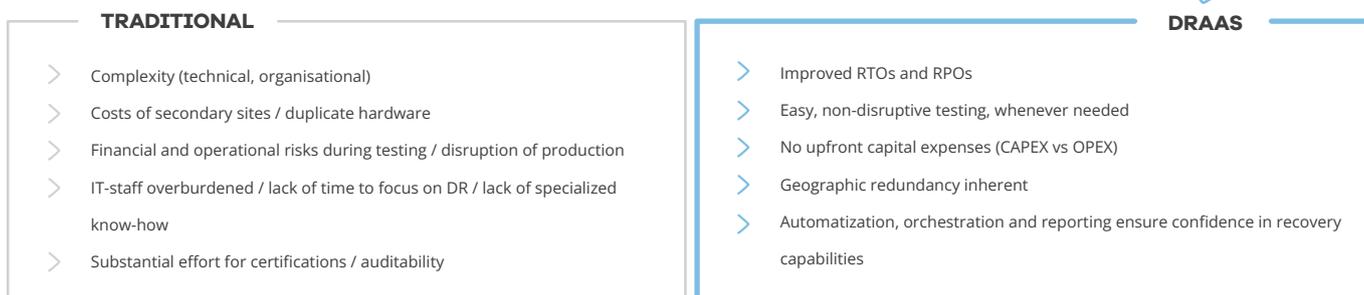


In today's world, customers, partners and employees expect 24/7 access to services and data. The ability to deal with events and threats like cybercrime, hardware failure, handling errors or natural disasters has therefore become critical. Companies need to transform into cyber-resilient organisations with the capability to resume operations as quickly as possible and with only minor data losses. Organisations that fail to do so, run the risk of high costs as well as reputational damage in case of a disaster.

Disaster Recovery is a time-consuming and complex task. Organisations have been reluctant to pay the necessary attention or shied away from the necessary expenses. Frequent testing of entire environments and confidence in one's own recovery capabilities are rare. Instead, many organizations have pinned their hopes on not being hit by a disaster / ransomware attack.

The trend towards cloud solutions (public/hybrid/multi) adds additional layers of complexity and scale. Traditional approaches to DR lack the capabilities needed to deal with these developments. DRaaS offers a path forward to address old and new challenges, reduce complexity and cost as well as to ensure the availability of services and data around the clock.

TRADITIONAL VS DISASTER RECOVERY AS A SERVICE



ILAND – LEADER IN DRAAS

iland DRaaS is an industry-leading DRaaS-Solution, highly rated by its customers, technology partners and industry analysts (eg. Gartner MQ-Leader for DRaaS 2016, 2017, 2018 and 2019). iland owes this position not only to its technical features, but also to its basic approach to focus on the specific needs of their customers. iland offers tailor-made solutions, ease of use, flexibility and comprehensive support from design to implementation.

iland Secure DRaaS includes features like:

- | | | |
|----------------------------------|-----------------------|-----------------------------|
| Recovery-Groups / Failover-Plans | Improved RTOs / RPOs | Bring-your-own Hardware |
| Automated Failovers/ Failbacks | Security & Encryption | VMware-based Technology |
| Disruption-free Testing anytime | Compliance-Support | Management up to Hypervisor |
| Scalability / Capacity on Demand | Ease of Management | Unified Cloud Management |

ILAND DISASTER RECOVERY SOLUTIONS

iland offers additional services to meet the individual needs and preferences of customers. iland Autopilot is a managed service solution for customers who want to fully leverage iland's DR-expertise and outsource the operational responsibility for DR. Unlike other DRaaS-providers, iland also supports the integration of physical servers into DRaaS-solutions.

SECURE DRAAS WITH VEEAM

iland Secure DRaaS with Veeam integrates your on-premises Veeam environment with iland's Secure Cloud infrastructure, providing secure and robust replication and failover capabilities for DR.

DR MANAGED SERVICES (iland Autopilot)

 Optional

Autopilot combines know-how, processes and the award-winning DRaaS platform to deliver a fully managed DRaaS solution to meet your specific recovery objectives.

SECURE DRAAS FOR PHYSICAL SERVERS

 Optional

Autopilot combines know-how, processes and the award-winning DRaaS platform to deliver a fully managed DRaaS solution to meet your specific recovery objectives.

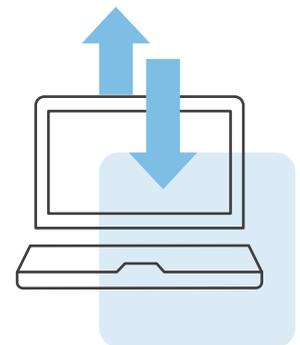
ILAND DRAAS: FEATURES AND DIFFERENTIATORS

- > Flexibility: Replication for all applications and workloads. From on prem, private and public clouds to iland's clouds (public/private)
 - > Individual strategies and design: iland's DR-engineers help customers to develop a solution that exactly meets their individual requirement and needs.
 - > Automatisation and orchestration of the entire failover and fallback process by leveraging DR-runbooks and multiple DR-plans. Runbooks enable you to create individual recovery-groups for specific applications, workloads or specific VMs or groups of VMs
 - > Easy disruption-free testing at any time. Verify your preparedness by running a full suite of DR testing. Just select a runbook and invoke the automated test failover.
 - > Network Flexibility: iland offers unparalleled network flexibility to maintain existing network policies and investments.
 - > Support for legacy systems: integration of infrastructure-critical hardware (firewalls, USB-dongle servers etc.) and high-performant systems like SAP. Support in case of challenging licencing agreements.
-
- > Multi-Layered Security
 - > Optional Backup
 - > 24/7/365 Premium support
 - > Simple Onboarding & Deployment with support from iland's DRaaS-engineers
 - > Globally availability with 11 DCs worldwide
 - > Based on iland's award-winning Secure Cloud Infrastructure with 100% uptime SLAs

SECURE CLOUD CONSOLE

iland's Secure Cloud Console is an award-winning unified management platform, which provides management, control and visibility across all iland services (incl. public/private clouds, data protection, disaster recovery).

- > Unified management across all applications, services and resources such as compute, storage and networking. Detailed performance, security, compliance and billing information.
- > Ability to manage DRaaS, BaaS und IaaS centrally, including hybrid-cloud environments. Allows to easily test iland Secure DRaaS for Veeam environments, without disruption.
- > Management of security features (firewalls, anti-virus, patch-management) and compliance features directly integrated into console.



DESIGNED WITH COMPLIANCE IN MIND

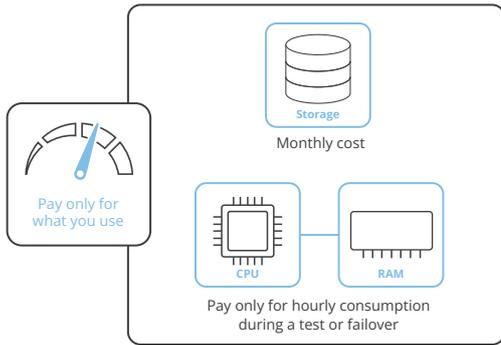
iland pursues a compliance-first approach to data security and protection. A dedicated compliance team, comprehensive reporting and certifications for more than 20 regulatory frameworks (incl. CSA Gold Star) ensure that your compliance requirements can be met. iland's compliance team can answer your questions before, during and after your cloud deployment and provide the documentation you need to conduct third-party audits.

CLOUD SIZING, CONNECTIVITY UND COMPATIBILITY

- With iland Catalyst

To ensure optimized performance, accurate provisioning and detailed cost predictions, iland has designed Catalyst. Catalyst allows to quickly take inventory of your global environment through VMware vCentre and thereby simplifying the journey to the cloud with complete strategy and planning visibility.

- > Model your cloud sizing and capacity requirements based on real-time production data. Quickly see how much storage, compute, and memory you will need in the cloud.
- > Leverage a built-in database of real-world usage patterns for accurate modelling of different scenarios
- > Create custom groups for sizing individual workloads, applications groups, or different production sites
- > Test your model and network capabilities with any iland cloud location to ensure an optimized experience. Update workload bundles with estimates for data seeding or backup change rates
- > Predict monthly usage costs using different usage scenarios including ad-hoc/disaster events enabling you to model your failover costs
- > Verify compatibility with existing infrastructure (VMware-versions, hardware components etc.).



CONSUMPTION-BASED ALL-INCLUSIVE-PRICING

The pricing model is based on consumption and is all-inclusive. There are no hidden costs or fees beyond your quote. Costs comprise of:

- > Cost of the reserved storage for the replication of the virtual environment
- > Cost of the resources consumed by tests/failovers.
- > Licensing cost (depending on number of protected VMs)
- > Support, bandwidth, etc. are already included in the costs.

ILAND SECURE CLOUD SERVICES

iland is a global cloud service provider of secure and compliant hosting for infrastructure (IaaS), disaster recovery (DRaaS) and backup (BaaS). iland is recognized by industry analysts (Gartner, Forrester) as leader in disaster recovery. The award-winning iland Secure Cloud Console provides unmatched visibility and ease of management for all of iland's cloud services. iland meets the most stringent requirements for security, performance and compliance and provides customers with the scale and flexibility they need.



IN&WORK AG

Your Partner for iland Secure Cloud Services in the DACH-Area

In&work AG is an IT-Company based in Zurich and Managed Service Provider (MSP) of iland Secure Cloud. We have been providing consultancy and engineering services to clients such as MNCs, SMEs and government agencies for more than 20 years. Our main expertise lies in infrastructure/data management and B2B-digitalization.

We enable our clients to realise the full potential of the iland Cloud Services by developing individual IT- and ITSCM-strategies and by optimizing architecture, processes and organisation.